



FORT HILL Associates, LLC



Our Value

Fort Hill Associates (FHA) ...

- Represents its Client as their *Advocate* with the *Sole Objective of Protecting Capital Investment*
- Provides a *Unique Service* Most Owners Incorrectly Believe is Covered Through Internal or External Project Management or Auditing Processes
- Engages *Pre-Construction* and/or *Construction* and *Construction Closeout*
- Produces a Report
 - *Validating 100%* of Contract Billings Back to the *Original Source Documents*
 - *Verifying the Reimbursable Basis* of Charges Compared to the Contractual Terms to *Avoid or Recover* Over-payments
- Validates the Effectiveness of *Internal Financial Controls* with a Goal to *Enhance the Knowledge Base* Inside its Clients' Organizations
- *Solidifies* Trust Between Owners and Contractors
- Provides *Additional, More Comprehensive Layers of Financial Oversight* to Enhance Fiduciary Responsibility

Proven Results

Real Examples of FHA Findings beyond Typical Financial Controls

Client A – University Healthcare System

Project Management: Internal Staff – External Architect
 Financial Audit Process: Internal Staff – External Architect

Projects	FHA Engagement	Overpayment	Pre-Construction Avoidance*	Total Overages
\$105M New Facility Addition & Renovation	Construction Phase Review	\$1,460,000	\$500,000	\$1,960,000
\$3.1M Facility Design	Post-Construction Review	\$ 474,000	\$ 0	\$ 474,000
\$19M New Facility	Construction Phase Review	\$ 50,000	\$100,000	\$ 150,000

\$2,584,000

Client B – Integrated Healthcare Delivery System

Project Management: Internal Staff – External Architect
 Financial Audit Process: Internal Staff – External Architect

Projects	FHA Engagement	Overpayment	Pre-Construction Avoidance*	Total Overages
\$46M New Facility	Construction Phase Review	\$1,400,000	\$ 0	\$1,400,000
				\$1,400,000

Client C – Municipal Health Center

Project Management: Internal Staff – External Architect
 Financial Audit Process: Internal Staff

Projects	FHA Engagement	Overpayment	Pre-Construction Avoidance*	Total Overages
\$40M New Patient Facility	Construction Phase Review	\$ 380,000	\$ 125,000	\$ 505,000
				\$505,000

Client D – Not-for-Profit Community Health System

Project Management: Internal Staff – External Owners Representative
 Financial Audit Process: Internal Staff -- External Owners Representative

Projects	FHA Engagement	Overpayment	Pre-Construction Avoidance*	Total Overages
\$18M Subcontract	Change Order Review	\$ 450,000	\$ 0	\$ 450,000
\$180M New Facility Planning	Pre-Construction Contract Review	TBD In-Process	TBD In-Process	Estimate \$2M - \$3M
				\$450,000+

Client E – Four Hospital Network

Project Management: Internal Staff – External Architect
 Financial Audit Process: Internal Staff – External Architect

Projects	FHA Engagement	Overpayment	Pre-Construction Avoidance*	Total Overages
\$70M New Patient Facility	Construction Phase Review	\$ 695,000	N/A	\$ 695,000
				\$695,000

Client F – University and University Health System

Project Management: Internal Staff – External Architect
 Financial Audit Process: Internal Staff – External Architect

Projects	FHA Engagement	Overpayment	Pre-Construction Avoidance*	Total Overages
\$20M Facility Addition	Construction Phase Review	\$ 234,000	N/A	\$ 235,000
\$16M Plant Renovation	Pre-Construction Contract Review	In-Process	Fixed Rate Actual 24% Less Than Estimated	In-Process
\$18M Facility Addition	Pre-Construction Contract Review / Construction Phase Review	\$ 225,000	Fixed Rate Actual 16% Less Than Estimated	\$ 225,000
				\$459,000+

*Some findings were contractually bound because FHA engagement was post contract signing. These were avoidable with Pre-Construction Contract Review.

Call FHA Today for an Appointment to Discuss Detailed Enhancements to Your Process

Greenville • Raleigh • Atlanta • Washington D.C.

phone 877/286/0408 fax 864/382/3141

e-mail us at contact@forthillassociates.com or visit www.forthillassociates.com